



HMA AGRO INDUSTRIES LTD.

(STAR EXPORT HOUSE RECOGNISED BY GOVERNMENT OF INDIA)

CIN No. : L74110UP2008PLC034977

Date: November 11, 2024

To, Dept. of Corporate Services-Listing Department Bombay Stock Exchange Limited Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai – 400 001 Scrip Code: 543929	To, Listing Department The National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra, Mumbai – 400 051 Scrip Code: HMAAGRO
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Sub: Investor Presentation for the quarter and half year ended September 30, 2024

Dear Sir/Madam,

With reference to the captioned subject, please find enclosed the Investor Presentation on the Company's performance for the quarter and half year ended September 30, 2024.

Kindly take the above said information on record as per the requirement of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

You are requested to take the above intimation on record and acknowledge the receipt.

Thanking You

**Yours Faithfully,
For HMA Agro Industries Limited**

NIKHIL
SUNDRA
NI

Digitally signed
by NIKHIL
SUNDRANI
Date: 2024.11.11
18:11:56 +05'30'

**Nikhil Sundrani
Company Secretary and Compliance Officer**

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HIMMA
AGRO INDUSTRIES LTD.
GOVERNMENT RECOGNISED STAR EXPORT HOUSE

**INVESTOR
PRESENTATION**

Q2-H1FY25



Commenting on the Results and Performance for Q2 & H1-FY25,

On a Consolidated Basis

- ❖ The Revenues grew by 105.70% from Rs. 7,126.12 million in Q1FY25 to Rs. 14,658.633 million in Q2FY25 & by 0.32% from Rs.21,714.27 million in H1FY24 to Rs. 21,784.75 million in H1FY25,
- ❖ The EBIDTA grew by 301.73% from Rs. 174.40 million in Q1FY25 to Rs. 700.61 million in Q2FY25 & Stood at 13.24% from Rs.1,008.49 million in H1FY24 to Rs. 875.00 million in H1FY25,
- ❖ The PBT grew by 910.24% from Rs. 57.20 million in Q1FY25 to Rs. 577.86 million in Q2FY25 & Stood at 15.48% from Rs.751.37 million in H1FY24 to Rs. 635.06 million in H1FY25,
- ❖ The PAT grew by 7229.36% from Rs. 7.29 million in Q1FY25 to Rs. 534.32 million in Q2FY25 & by 8.44% from Rs.499.46 million in H1FY24 to Rs. 541.60 million in H1FY25.

On a Standalone Basis

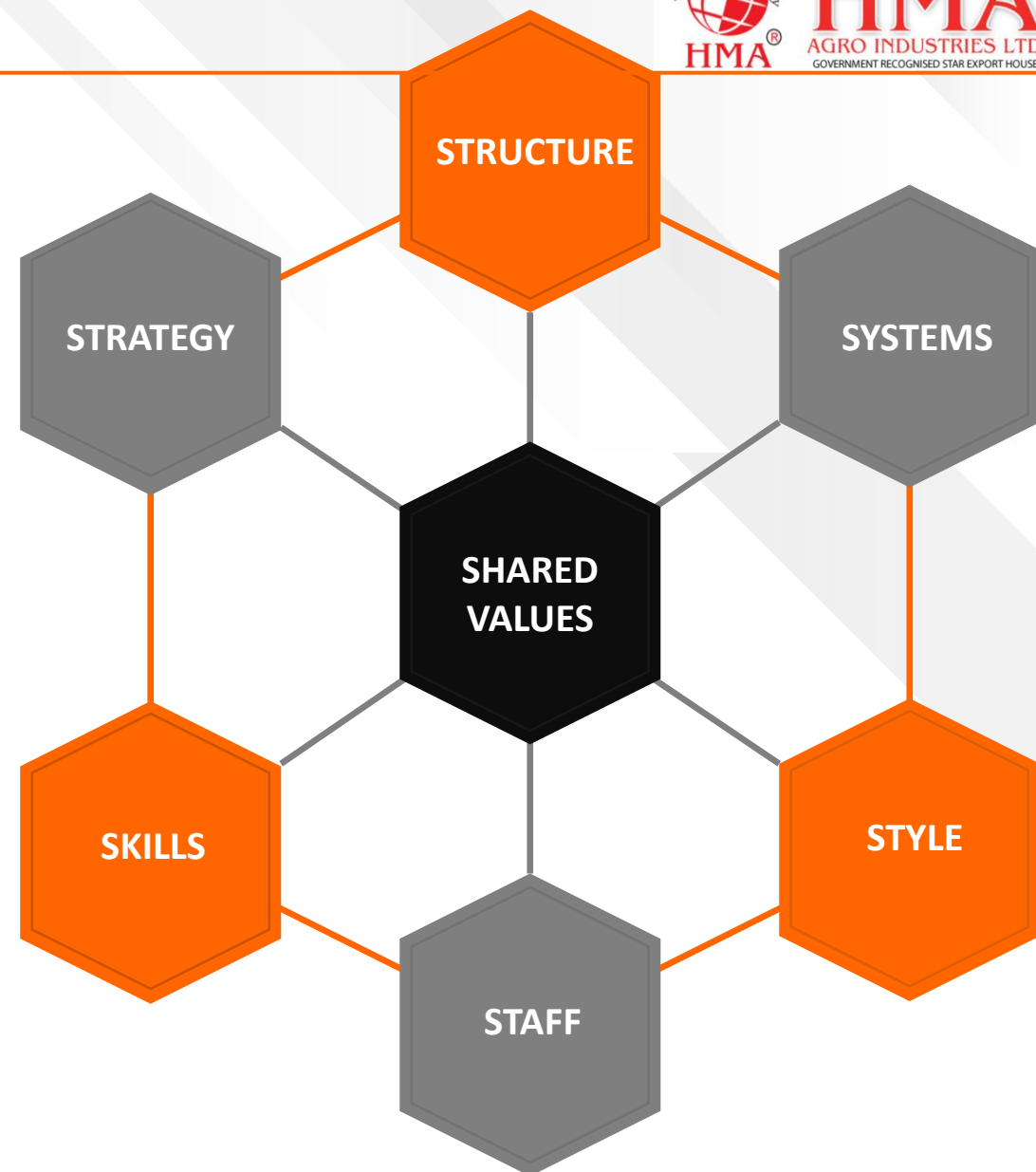
- ❖ The Revenues grew by 96.93% from Rs. 6,939.45 million in Q1FY25 to Rs. 13,666.09 million in Q2FY25 & Stood at 3.34% from Rs.21,316.81 million in H1FY24 to Rs. 20,605.55 million in H1FY25,
- ❖ The EBIDTA grew by 275.54% from Rs. 104.85 million in Q1FY25 to Rs. 393.75 million in Q2FY25 & Stood at 57.69% from Rs.1,178.58 million in H1FY24 to Rs. 498.61 million in H1FY25,
- ❖ The PBT grew by 401.22% from Rs. 68.93 million in Q1FY25 to Rs. 345.49 million in Q2FY25 & Stood at 62.38% from Rs.1,101.65 million in H1FY24 to Rs. 414.44 million in H1FY25 &
- ❖ The PAT grew by 923.21% from Rs. 24.56 million in Q1FY25 to Rs. 251.30 million in Q2FY25 & Stood at 65.89% from Rs.808.87 million in H1FY24 to Rs. 275.88 million in H1FY25.



Mr. Gulzar Ahmad (Chairman)

Safe Harbour Statement

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FINANCIAL & OPERATIONAL HIGHLIGHTS Q2-H1 FY25

Q2/H1-FY25 Standalone Basis



Q2-FY25 Financial Highlights

Income from Operation

INR
13,666.09
Mn

INR
13,779.87
Mn

Total Income

EBITDA

INR
393.75
Mn

INR
345.49
Mn

P.B.T.

P.A.T.

INR
251.30
Mn

INR
0.50
Mn

Diluted EPS

H1-FY25 Financial Highlights

Income from Operation

INR
20,605.55
Mn

INR
20,809.59
Mn

Total Income

EBITDA

INR
498.61
Mn

INR
414.44
Mn

P.B.T.

P.A.T.

INR
275.88
Mn

INR
0.55
Mn

Diluted EPS

Q2/H1-FY25 Standalone Basis



Q2-FY25 Financial Operational Highlights

01

The Revenues from Rs. 6,939.45 million in Q1FY25 to Rs. 13,666.09 million in Q2FY25,

Grow With
96.93%

02

The EBIDTA from Rs. 104.85 million in Q1FY25 to Rs. 393.75 million in Q2FY25,

Grow With
275.54%

03

The PBT from Rs. 68.93 million in Q1FY25 to Rs. 345.49 million in Q2FY25,

Grow With
401.22%

04

The PAT from Rs. 24.56 million in Q1FY25 to Rs. 251.30 million in Q2FY25.

Grow With
923.21%

01

The Revenues from Rs. 21,316.81 million in H1FY24 to Rs. 20,605.55 million in H1FY25,

Stood at
3.34%

02

The EBITDA from Rs. 1,178.58 million in H1FY24 to Rs. 498.61 million in H1FY25,

Stood at
57.69%

03

The PBT from Rs. 1,101.65 million in H1FY24 to Rs. 414.44 million in H1FY25,

Stood at
62.38%

03

The PAT from Rs. 808.87 million in H1FY24 to Rs. 275.88 million in H1FY25.

Stood at
65.89%

H1-FY25 Financial Operational Highlights

Q2/H1-FY25 Consolidated Basis



Q2-FY25 Financial Highlights

Income from Operation

INR
14,658.63
Mn

INR
14,780.28
Mn

Total Income

EBITDA

INR
700.61
Mn

INR
577.86
Mn

P.B.T.

P.A.T.

INR
534.32
Mn

INR
1.04
Mn

Diluted EPS

H1-FY25 Financial Highlights

Income from Operation

INR
21,784.75
Mn

INR
22,001.84
Mn

Total Income

EBITDA

INR
875.00
Mn

INR
635.06
Mn

P.B.T.

P.A.T.

INR
541.60
Mn

INR
1.06
Mn

Diluted EPS

Q2/H1-FY25 Scansolidated Basis



Q2-FY25 Financial Operational Highlights

01

The Revenues from Rs. 7,126.12 million in Q1FY25 to Rs. 14,658.63 million in Q2FY25,

Grow With
105.70%

02

The EBIDTA from Rs. 174.40 million in Q1FY25 to Rs. 700.61 million in Q2FY25,

Grow With
301.73 %

03

The PBT from Rs. 57.20 million in Q1FY25 to Rs. 577.86 million in Q2FY25,

Grow With
910.24%

04

The PAT from Rs. 7.29 million in Q1FY25 to Rs. 534.32 million in Q2FY25.

Grow With
7229.36%

01

The Revenues from Rs. 21,714.27 million in H1FY24 to Rs. 21,784.75 million in H1FY25,

Grow With
0.32%

02

The EBITDA from Rs. 1,008.49 million in H1FY24 to Rs. 875.00 million in H1FY25,

Stood at
13.24%

03

The PBT from Rs. 751.37 million in H1FY24 to Rs. 635.06 million in H1FY25,

Stood at
15.48%

03

The PAT from Rs. 499.46 million in H1FY24 to Rs. 541.60 million in H1FY25.

Grow With
8.44%

H1-FY25 Financial Operational Highlights

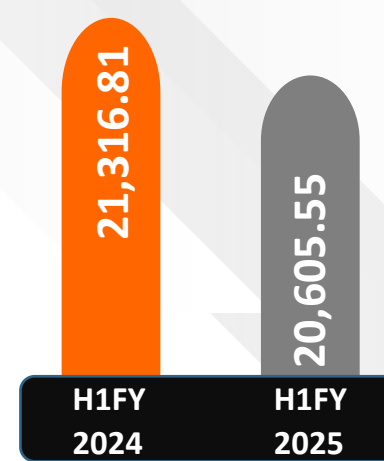
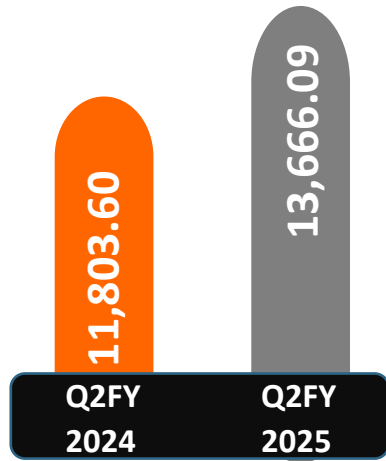
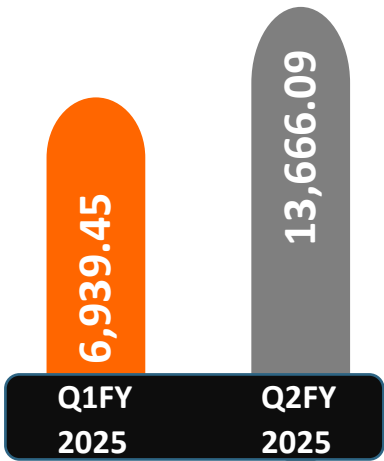
Standalone Financial Highlights



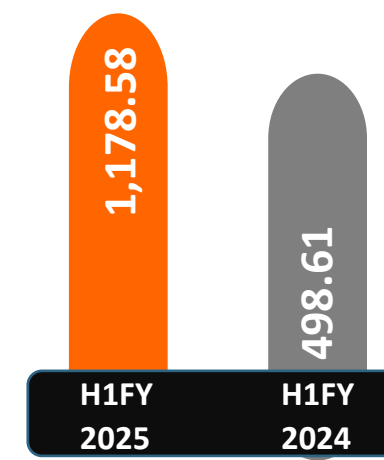
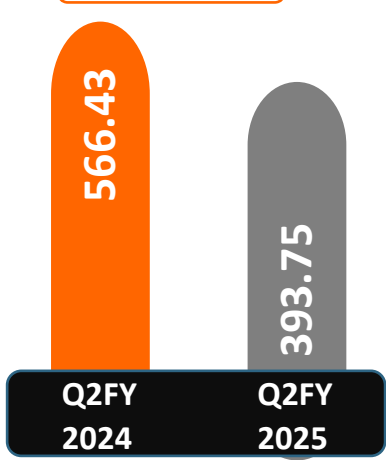
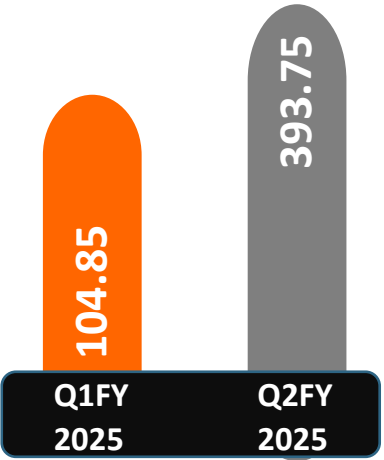
In Rupees Million

Investors Presentation

REVENUE



EBITDA



Q2 Indicates to July.-Sep., Q1 Indicates to Apr.-Jun., H1 Indicates to Apr.-Sep..

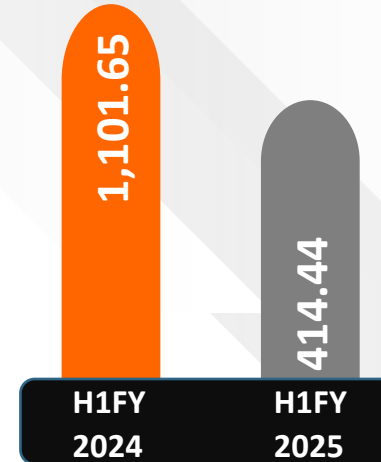
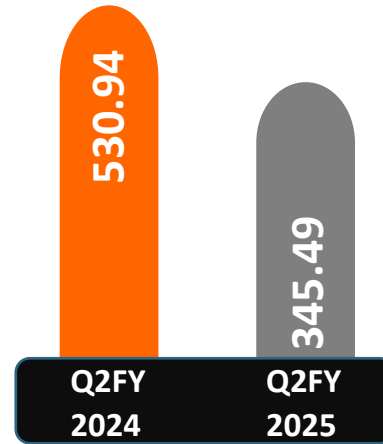
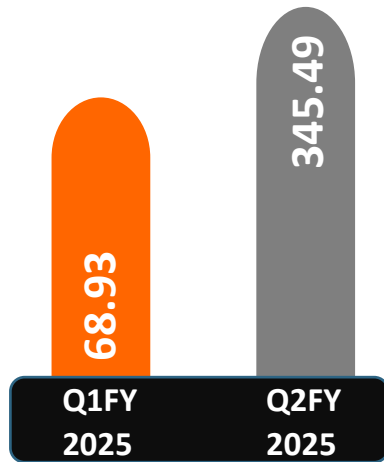
Standalone Financial Highlights



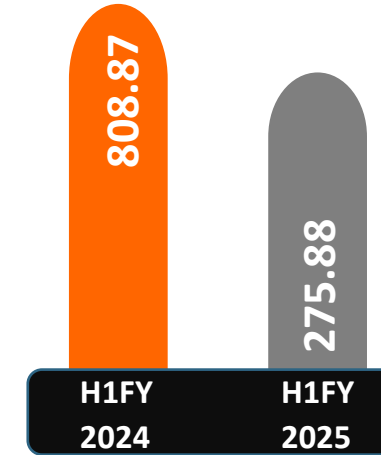
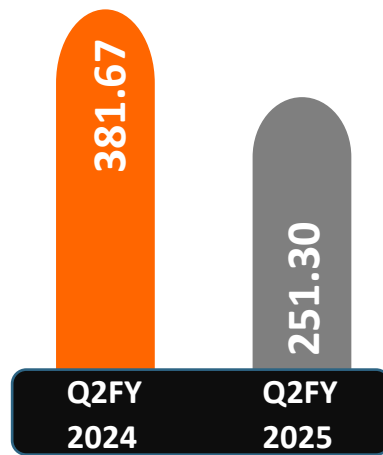
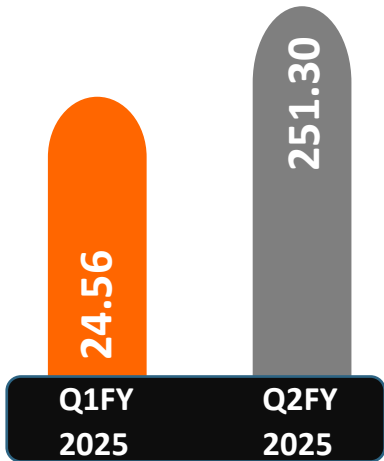
In Rupees Million

Investors Presentation

P.B.T.



P.A.T.



Q2 Indicates to July.-Sep., Q1 Indicates to Apr.-Jun., H1 Indicates to Apr.-Sep..

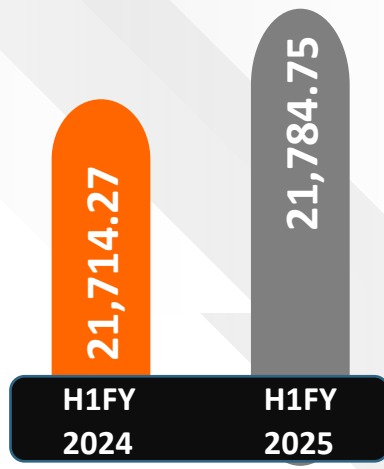
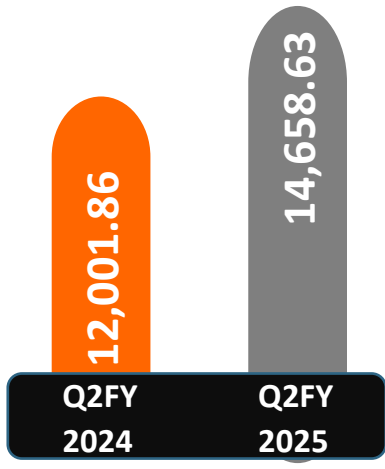
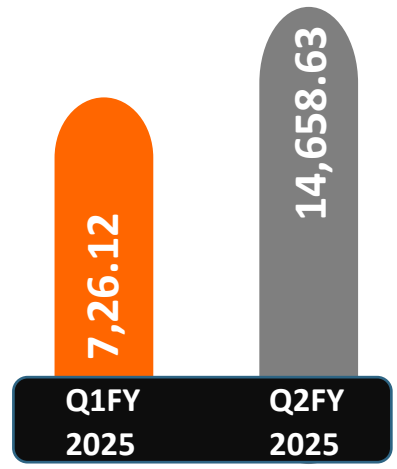
Consolidated Financial Highlights



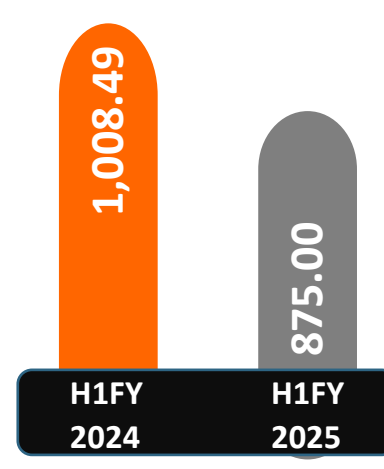
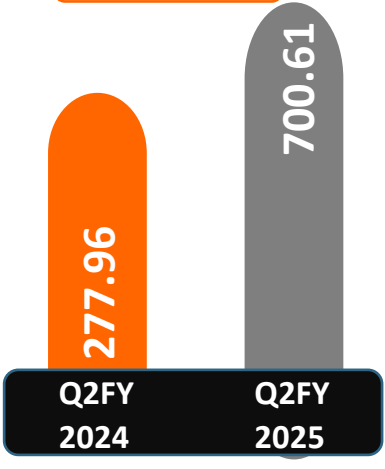
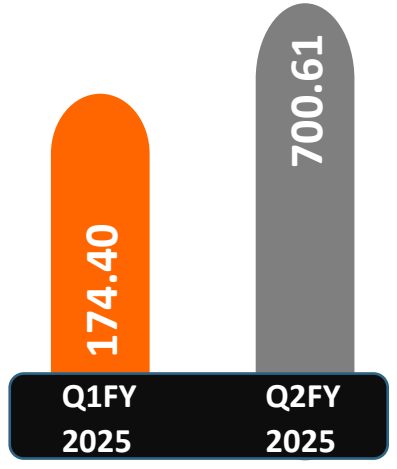
In Rupees Million

Investors Presentation

REVENUE



EBITDA



Q2 Indicates to July.-Sep., Q1 Indicates to Apr.-Jun., H1 Indicates to Apr.-Sep..

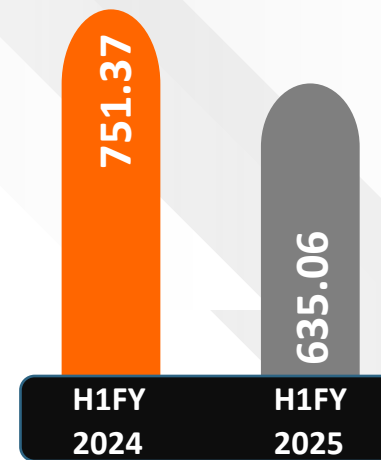
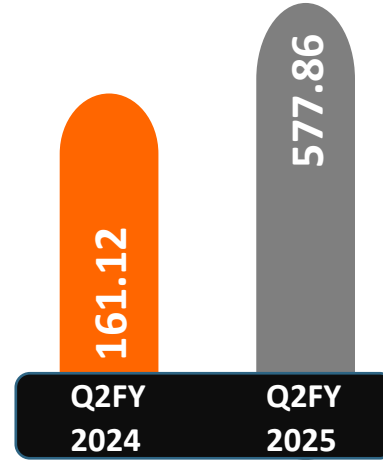
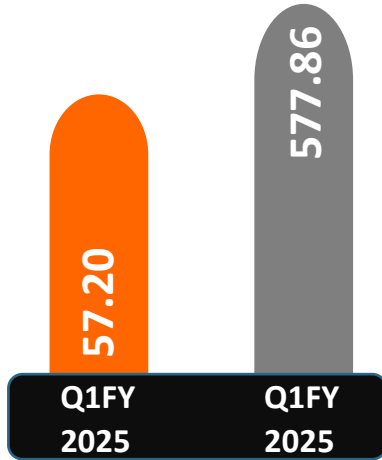
Consolidated Financial Highlights



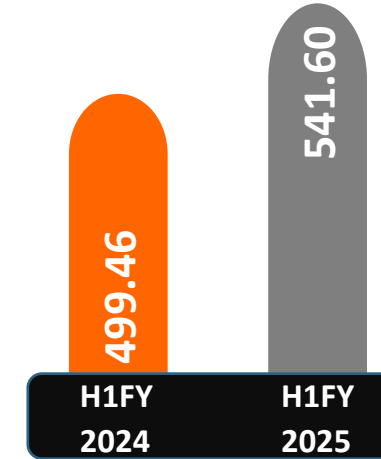
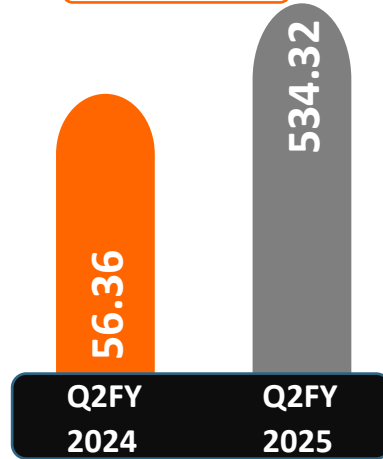
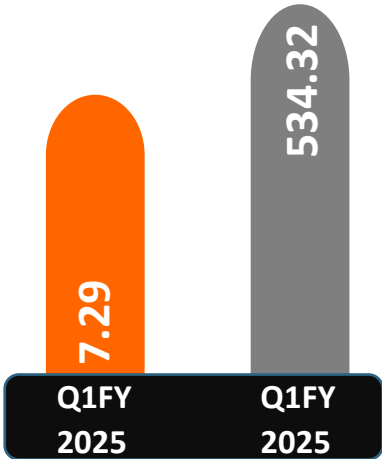
In Rupees Million

Investors Presentation

P.B.T.



P.A.T.



Q2 Indicates to July.-Sep., Q1 Indicates to Apr.-Jun., H1 Indicates to Apr.-Sep..

BUSINESS HIGHLIGHTS Q2-H1 FY25



Standalone Quaterly Financial



PARTICULARS (INR MN)	Q2-FY25	Q1-FY25	Q-o-Q	Q2-FY24	Q2FY24-o-Q2FY25
Operational Income	13,666.09	6,939.45	96.93% ↑	11,803.60	15.78% ↑
Total Expenses	13,386.12	6,924.87	93.31% ↑	11,281.46	18.66% ↑
EBITDA	393.75	104.85	275.54% ↑	566.43	-30.49%
EBITDA Margins (As % of Revenue)	2.88%	1.51%	439 BPS ↑	4.80%	768 BPS ↑
PBT	345.49	68.93	401.22% ↑	530.94	-34.93%
PAT	251.30	24.56	923.21% ↑	381.67	-34.16
PAT Margins (As % of Revenue)	1.84%	0.35%	219 BPS ↑	3.23%	507 BPS ↑
Diluted EPS (INR)	0.50	0.05	90.00% ↑	7.81	-93.59%

Q2 Indicates to July.-Sep., Q1 Indicates to Apr.-Jun.

Standalone YTD Financial Performance



PARTICULARS (INR MN)	H1-FY25	H1-FY24	Y-o-Y	FY24
Operational Income	20,605.55	21,316.81	-3.34%	46,650.63
Total Expenses	20,310.98	20,276.75	0.17%	45,431.77
EBITDA	498.61	1,178.58	-57.69	1,630.22
EBITDA Margins (As % of Revenue)	2.42%	5.53%	795 BPS	3.49%
PBT	414.44	1,101.65	-62.38	1,465.31
PAT	275.88	808.87	-65.89	1,106.92
PAT Margins (As % of Revenue)	1.34%	3.79%	513 BPS	2.37%
Diluted EPS (INR)	0.55	16.56	-96.68	2.24

H1 Indicates to Apr.-Sep.

Consolidated Quaterly Financial



PARTICULARS (INR MN)	Q2-FY25	Q1-FY25	Q-o-Q	Q2-FY24	Q2FY24-o-Q2FY25
Operational Income	14,658.63	7,126.12	105.70% ↑	12,001.86	22.14% ↑
Total Expenses	14,079.67	7,047.16	99.79% ↑	11,769.72	19.63% ↑
EBITDA	700.61	174.40	301.73% ↑	277.96	152.05% ↑
EBITDA Margins (As % of Revenue)	4.78%	2.45%	723 BPS ↑	2.32%	710 BPS ↑
PBT	577.86	57.20	910.24 ↑	161.12	258.65% ↑
PAT	534.32	7.29	7229.36% ↑	56.36	848.04% ↑
PAT Margins (As % of Revenue)	3.65%	0.10%	375 BPS ↑	0.47%	412 BPS ↑
Diluted EPS (INR)	1.04	0.03	97.11% ↑	1.96	-46.93%

Q2 Indicates to July.-Sep., Q1 Indicates to Apr.-Jun.

Consolidated YTD Financial Performance



PARTICULARS (INR MN)	H1-FY25	H1-FY24	Y-o-Y		FY24
Operational Income	21,784.75	21,714.27	0.32%	↑	48,132.90
Total Expenses	21,126.84	20,845.77	1.35%	↑	46,804.41
EBITDA	875.00	1,008.49	-13.24%		1,815.31
EBITDA Margins (As % of Revenue)	4.02%	4.64%	866 BPS		3.77%
PBT	635.06	751.37	-15.48%		1,331.57
PAT	541.60	499.46	8.44%	↑	1,005.84
PAT Margins (As % of Revenue)	2.49%	2.30%	479 BPS	↑	2.09%
Diluted EPS (INR)	1.06	1.07	-0.93%		2.03

H1 Indicates to Apr.-Sep.



MARKET OVERVIEW

Trusted Food Supply Partner in More Than 50 Countries and Counting...



**INTERNATIONAL
COVERAGE**



Top 5 Exports Markets

Egypt

Vietnam

Malaysia

Saudi Arabia

Iraq

Our Esteemed Partners Across the Globe



Vietnam



Malaysia



Egypt



Saudi Arabia



Iraq



U.A.E.



Indonesia



Uzbekistan



Yemen



Oman



Cambodia



Jordan



Cameroon



Kuwait



Congo



Senegal



Thailand



Guinea



Singapore



Liberia



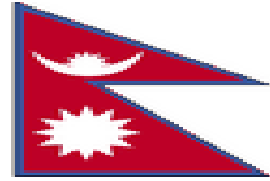
Bahrain



Cote D Ivoire



China



Nepal



Maldives



Gabon



Angola



Sierra Leone



Gambia



U.S.A.



Qatar



Malaysia



Libya



Mauritius



Lebanon



Ghana



Hong Kong



Germany



Italy



France



Netherland



Slovakia



Slovenia



Spain



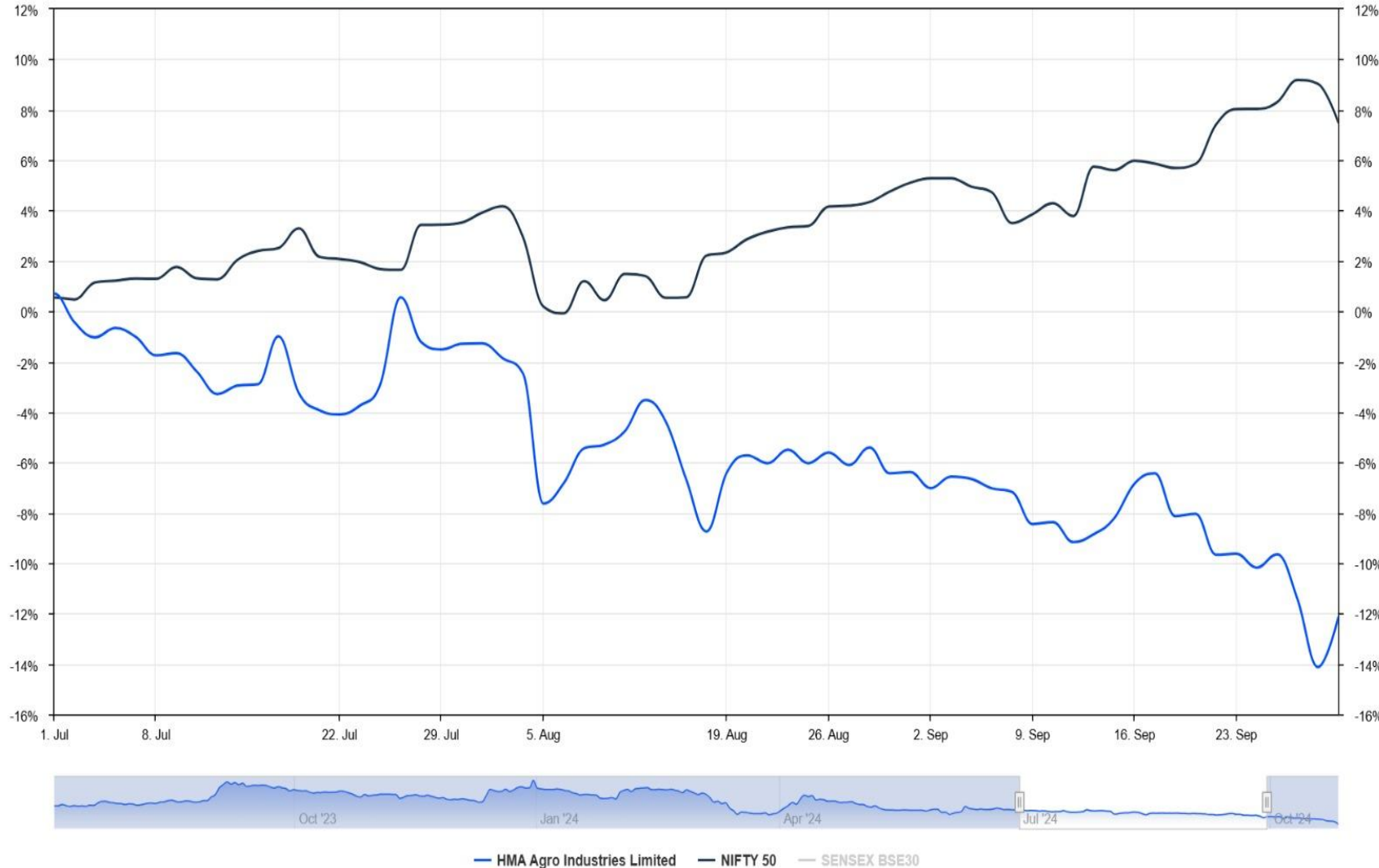
Sweden

Capital Market Data Quarterly



Zoom 1m 3m 6m YTD 1y 3y 5y All

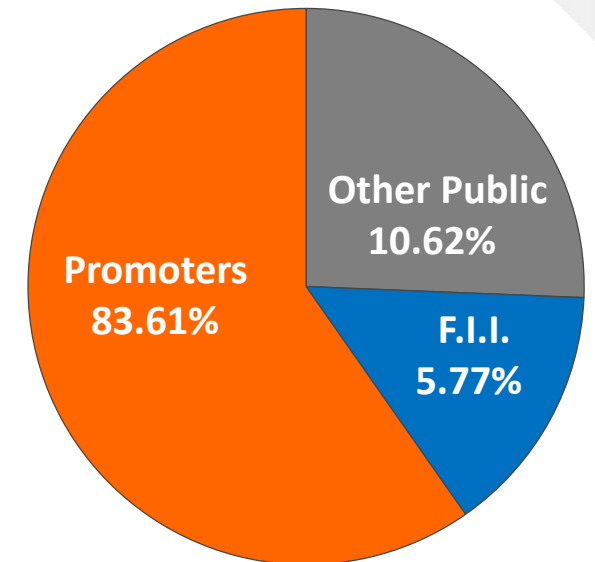
07/01/2024 → 09/30/2024



Share Price Movement (Up to 30 Sept., 2024) Based on NSE

Price Data (30th Spet. 2024)	INR
Face Value	1.0
Market Price	47.40
52 Week H/L	78.99/46.10
Market Cap (Mn)	2,373.65Cr.
Equity Shares Outstanding (Mn)	50.07Cr.
H1 Avg Trading Volume ('000)	5,66,652.00

Shareholding Pattern as on 30th Sept., 2024

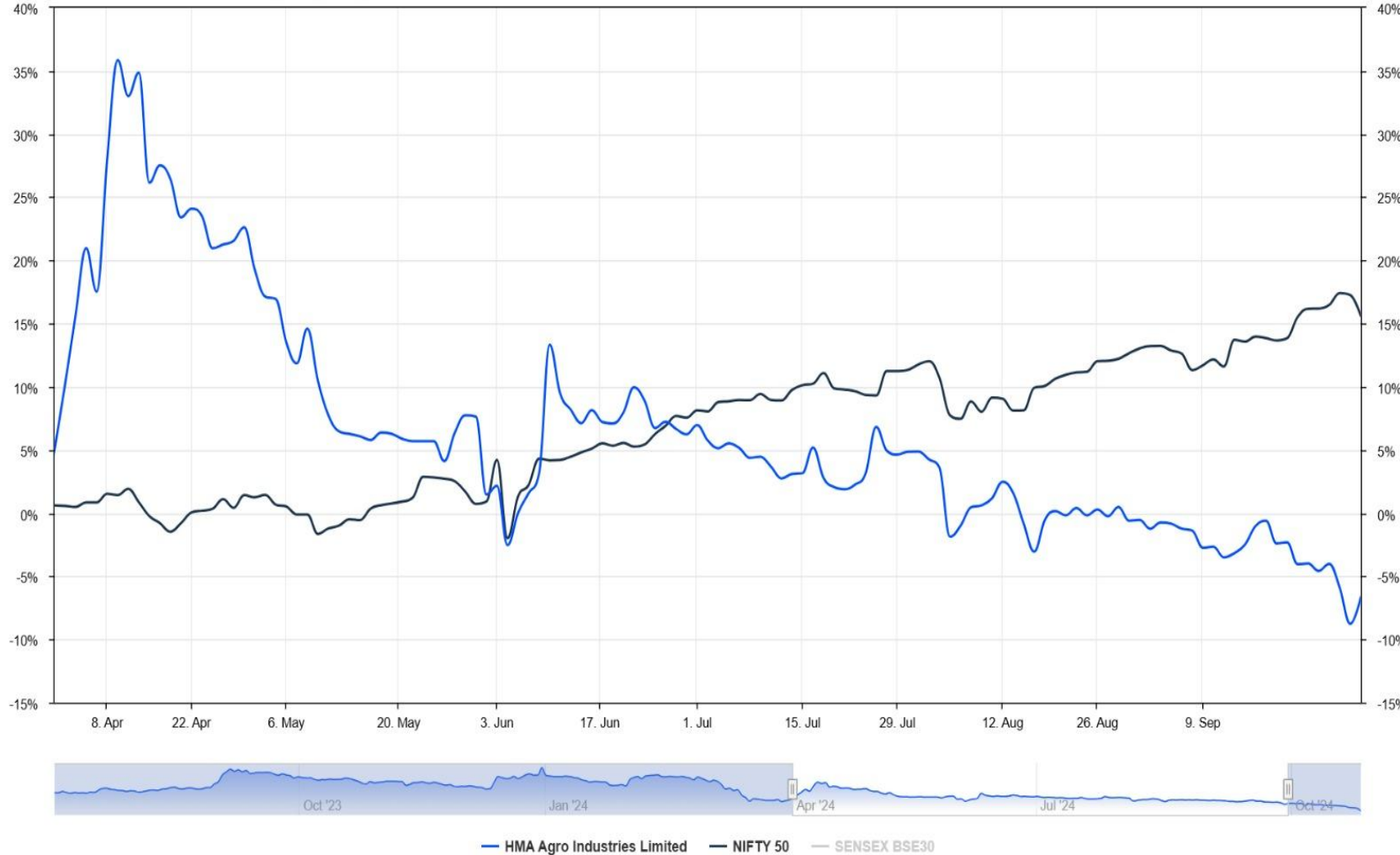


Capital Market Data Half Yearly



Zoom 1m 3m 6m YTD 1y 3y 5y All

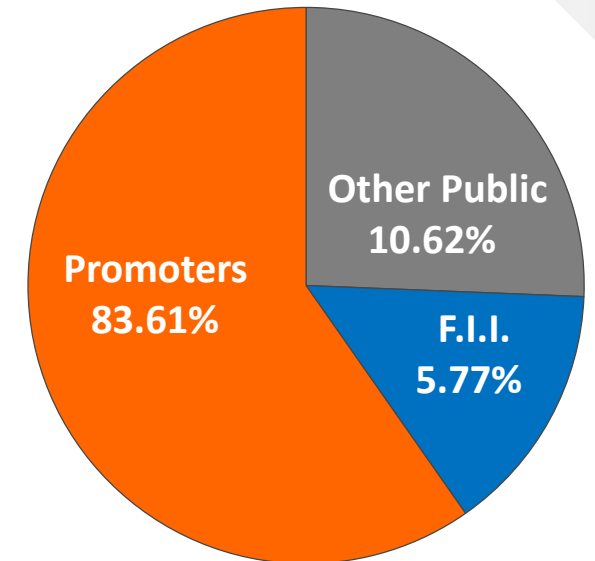
04/01/2024 → 09/30/2024



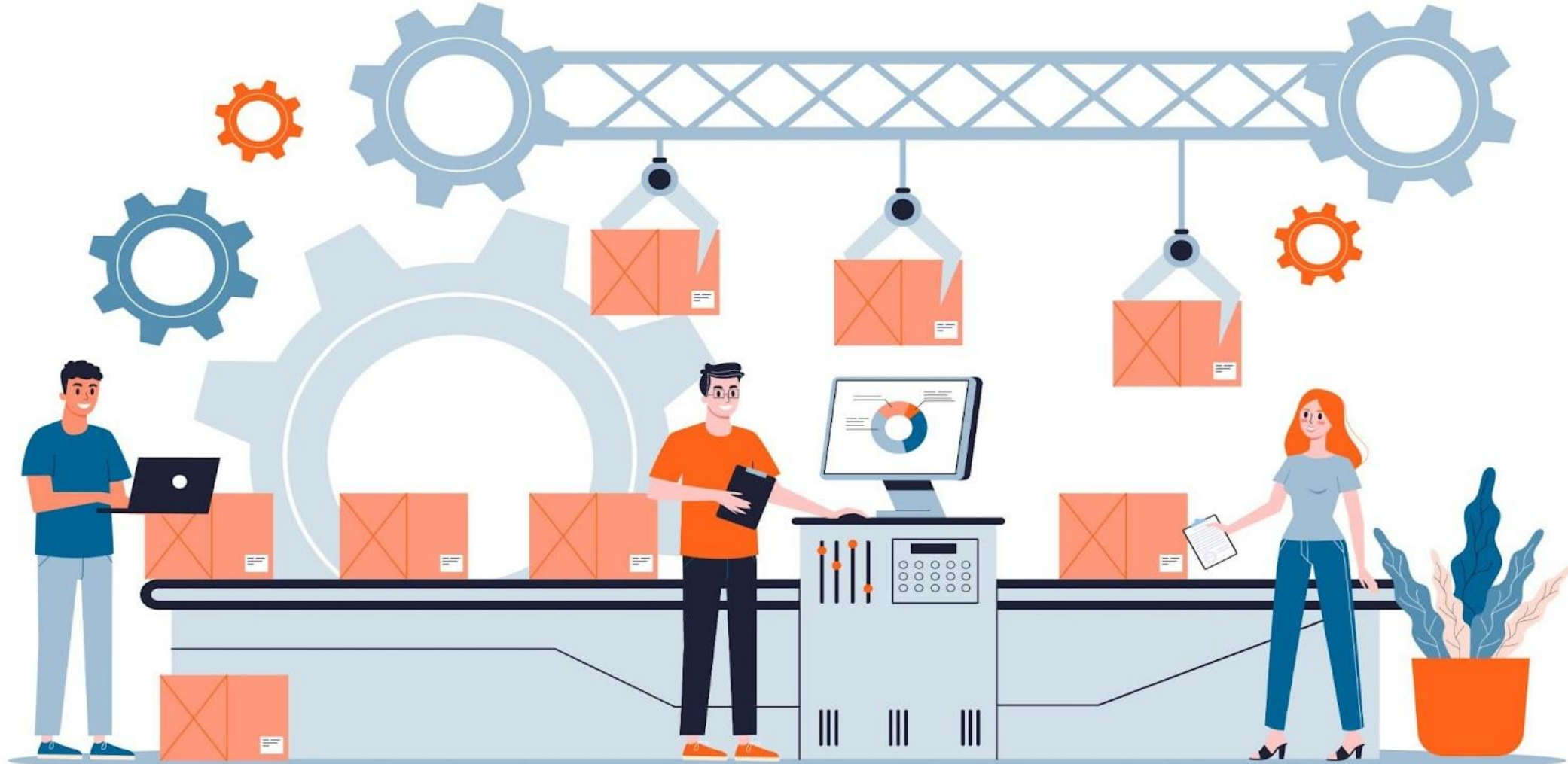
Share Price Movement (Up to 30 Sept., 2024) Based on NSE

Price Data (30th Spet. 2024)	INR
Face Value	1.0
Market Price	47.40
52 Week H/L	78.99/46.10
Market Cap (Mn)	2,373.65Cr.
Equity Shares Outstanding (Mn)	50.07Cr.
H1 Avg Trading Volume ('000)	6,24,487.28

Shareholding Pattern as on 30th Sept., 2024



MANUFACTURING EXCELLENCE



ALIGARH PLANT

Production Capacity: 95 MT/ Day

Location: 6/1, 15-16, Talaspur Khurd, Tehsil Koil, Mathura Bye Pass Road, Aligarh - 202001, Uttar Pradesh, India

Owned by: HMA Agro Industries Limited

Current Status: The Company has received the permission from High Court, Allahabad, & the authority has granted the permission to run the plant for eight weeks, in the 9th week the inspection shall be conduct by UP Pollution Control Board.



AGRA PLANT

Production Capacity: 95 MT/ Day

Location: Plot No. 293,295 & 297 Village Kuberpur, Tehsil - Etmadpur, Agra 282006, Uttar Pradesh, India

Owned By: M/s. HMA Food Export Private Limited (wholly owned subsidiary of HMA Agro Industries Ltd).

Current Status: Active and Operational since FY 2014-15.



MOHALI PLANT

Production Capacity: 380 MT/ Day

Location: Village Behra, Hadbast No. 198, Tehsil Dera Bassi, District Ajitgarh, Punjab - 140507, India

Owned By: Federal Agro Industries Private Limited (subsidiary - 60% ownership w.e.f April 2021).

Current Status: Active and Operational since FY 2014-15



PRABHANI PLANT

Production Capacity: 190 MT/ Day
Location: Gunt No 160-161, Purna, Parbhani, Maharashtra - 431511, India

Owned by: M/s. Reliable Agro Foods (partnership firm in which HMA Agro Industries Ltd. is 95% partner (w.e.f November 2021).

Current Status: Active and Operational since FY 2016-17.



UNNAO PLANT

Production Capacity: 142.50 MT per day
Location: D-1 & D-2, Site-1, UPSIDC Industrial Area, Unnao 209801, Uttar Pradesh, India
Owned By: AOV Exports Pvt. Ltd. * (which currently conducts processing on a contractual basis exclusively for HMA Agro Industries Ltd.)
Current Status: The plant is active and operational since FY 2011-12. Our wholly owned subsidiary JFF Exports Pvt. Ltd. has recently entered into an agreement to acquire said plant from its current owner AOV Exports with all relevant assets. The government related approved transfer of plant assets is on going.



HARYANA PLANT

Production Capacity: 570 MT/ Day
Location: Plot No. 129,23,24, 379, 125, 378, 17, 18, 19,21, 22, 123, 124, 126, 127, 25 at village at Ghatta Shamshabad, Teh Firozpur Jhirka, District Nuh, Haryana 122104 141
Owned By: United Farm Products Pvt. Ltd. (wholly owned subsidiary of HMA Agro Industries Ltd.)
Current Status: Active and Operational since FY 2021.



**Product Capacity
1472 MT. @day**

MANUFACTURING AREA

State-of-manufacturing facility spread across 6, City in Agra, Unnao, Punjab, Aligarh, Mewat & Prabhani also.



DEVELOPMENT



Recently upgraded facility by investing In plant and adding Automated latest Machinery & Equipments.

INTEGRATION

Fully integrated infrastructure for manufacturing & retailing with complete automation.



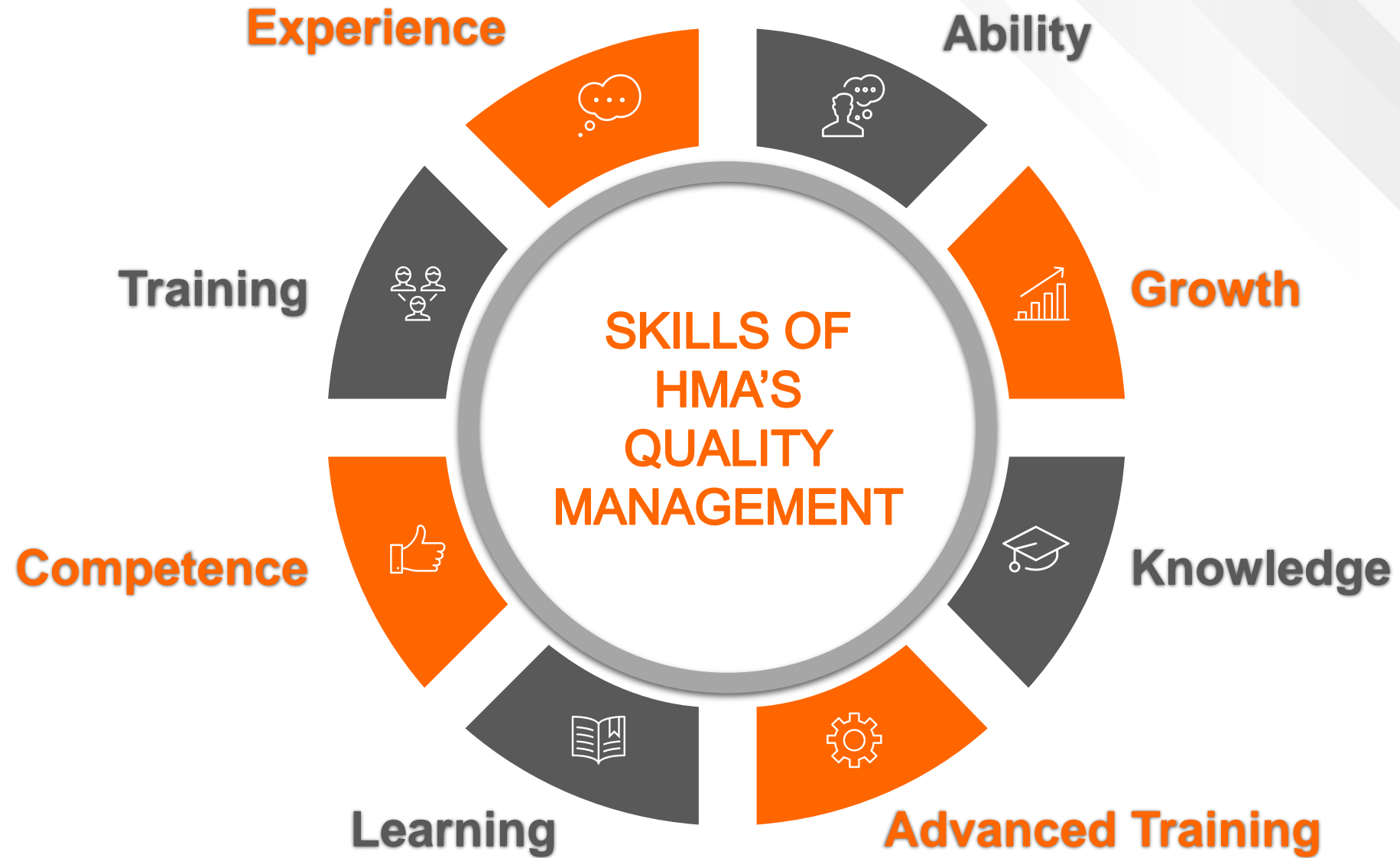
QUALITY



The equipment in meat processing refers to processing machines, components, systems used to cook, handle, package, prepare or store meat and meat products

QUALITY CONTROL







1

Market Research & Intelligence

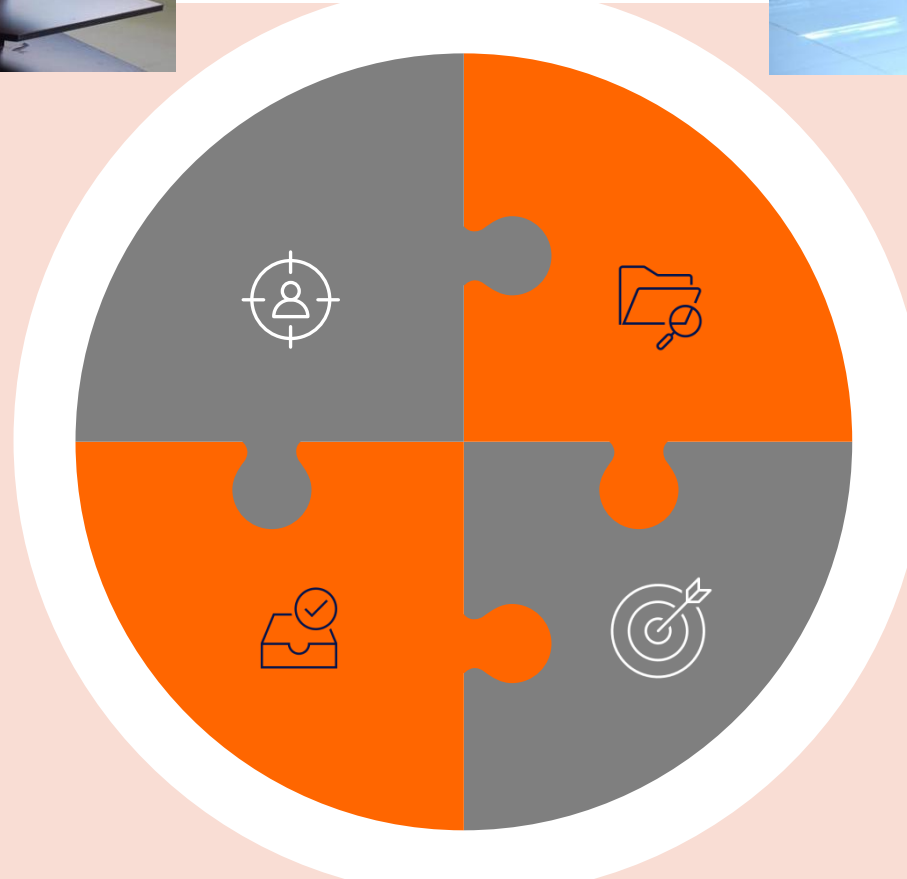
:The equipment in meat processing refers to processing machines, components, systems used to cook, handle, package, prepare or store meat and meat products



2

Sampling

:Fresh & frozen packing Hall- weighing balances; Blast freezers; Plate freezers; Metal detector; Shrink wrap machines, Strapping machines



4

Team of Production

:Lair age - Treves & guarder rails for pens & walk ways, Slaughter Hall- Ritual rotating box (knocking box); Cutting saws (leg, brisket & Carcass)

3

Approvals

:Rendering Unit- Pre-breaker; RM Cookers; Decanters; Tallow tanks; Screw conveyors; Hammer mill; Silos for intermediate & finished goods.



THANK YOU



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